

top architects & designers

Ranked by dollar volume of total hospitality design fees (\$M) for 2015
Based on surveys submitted to *Hotel Business*

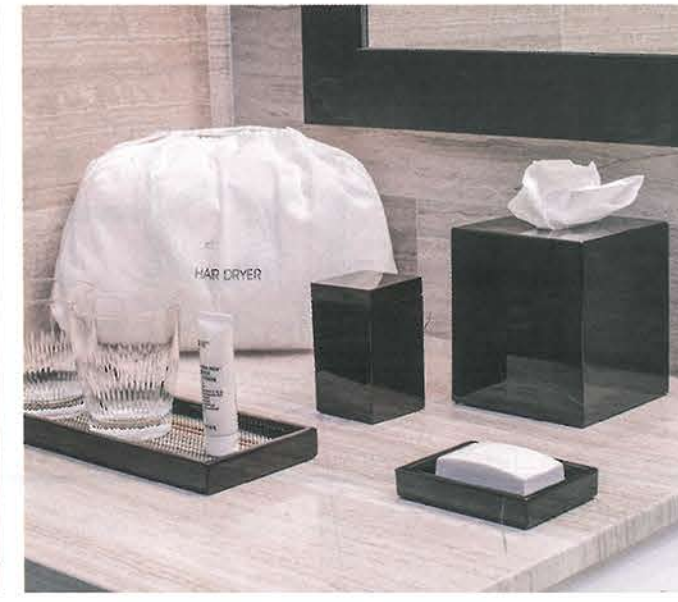
* represents combined fees for all real estate project types
** sum total of the number of new-builds, renovations and conversions completed
n/a = information was not available

Company	Top Executive	\$ Vol. Total Fees 2015 (\$M) *	# of Projects Completed 2015 **	Recent Project
1. HKS, Inc.	Nunzio DeSantis, director of HKS Hospitality Group	61.1	27	Secrets Puerto Los Cabos, Puerto Los Cabos, Mexico
2. HOK	Bill Hellmuth, president/CEO	54.0	75	Mandarin New York, New York, NY
3. Wilson Associates	Cheryl Neuman, COO/Larry LeMaster, CFO	46.3	n/a	Hilton Chengdu, Chengdu, China
4. Cooper Carry	Keith Simmel, principal	17.7	6	Hyatt Place Hyatt House at Charleston Midtown, Charleston, SC
5. Hart Howerton	Jim Tinson, CEO	16.4	7	Island House, Nassau, Bahamas
6. Hnedak Bobo Group	L. Kirkpatrick Bobo, principal	14.9	5	n/a
7. Paradigm Design Group	Lisa A Haude, president	12.0	n/a	Marriott, Portland, OR
8. FRCH Design Worldwide	Tom Horwitz, EVP	11.8	n/a	Tru By Hilton, multiple locations
9. Goettsch Partners	James Goettsch, chairman/CEO	11.6	1	Park Hyatt Guangzhou, Guangzhou, China
10. DiLeonardo International	James Lehouiller, managing partner/CEO	11.3	n/a	Sunrise Kempinski Hotel, Beijing, China
11. Rottet Studio	Lauren Rottet, founding principal	11.2	10	Four Seasons Casa Medina, Bogota, Colombia
12. Leo A Daly	Pat Miller, corporate director of hospitality	10.7	8	Hilton Bonnet Creek, Orlando, FL
13. Baskervill	Bradley V. Richards, principal	10.6	n/a	n/a
14. Perkins Eastman Forrest Perkins	Shawn Basler, principal/executive director	10.0	17	Westin Dallas Downtown, Dallas, TX
15. HFS Concepts 4	John Mamer, president	9.7	n/a	Hilton Hotel, Long Beach, CA
16. Jonathan Nehmer + Associates	Scott P. Rosenberg, president	9.0	n/a	Hyatt Place Georgetown, Washington, DC
17. GSB, Inc.	Ronald G. Smith, president/CEO	8.7	n/a	Hotel Breakers, Phase 2, Sandusky, OH
18. WCI, Inc.	Jennifer Hatfield, principal	8.0	n/a	Wyndham Resort, Glenden Beach, OR
Smallwood, Reynolds, Stewart, Stewart & Associates, Inc.	Howard H. Stewart, president	8.0	1	Marriott Courtyard & Fairfield, Bangalore, India
KNA Design	Julia Grant, COO	8.0	n/a	n/a
21. Looney & Associates	James Looney, president	7.2	n/a	Hyatt Tysons Corner, Tysons Corner, VA
22. Architectural Design Consultants, Inc.	Robert Nagel, president/CEO	6.8	15	Kalahari Resort, Poconos, PA
23. Adache Group Architects	George Fletcher, president/CEO	6.2	8	Margaritaville Resort, Hollywood Beach, FL
24. GH2 Hospitality Architects	Cara Shimkus Hall, principal	6.0	n/a	n/a
25. Stantec, Edmonton	Robert J. Gomes, president/CEO	5.6	51	Residence Inn by Marriott, Menlo Park, CA
26. D Hospitality	Dae Oh, CEO	5.3	n/a	Homewood Suites, Brunswick, NJ
27. BBGM/Monogram at BBGM	Domenic Giordano, president	5.1	n/a	DC Ballpark Hotel, Washington, DC
C+TC Design Studio, Inc.	James Culpepper, senior principal	5.1	n/a	Westin Buffalo, Buffalo, NY

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29. dlw Architects	David L. Wallace Jr., CEO	4.5	33	DoubleTree, Miami, FL
30. Campo Architects	John T. Campo Jr., president	4.0	6	AC Marriott Bourbon New Orleans, LA
31. Base4	Blair Hildahl, principal	3.5	90	n/a
32. Degen & Degen Architecture and Interior Design	Jeffrey S. Degen, president	3.0	12	Courtyard by Marriott San Diego-Gaslamp Quarter, San Diego, CA
33. Kay Lang + Associates	Kay Lang, president/CEO	2.9	n/a	Bacara Resort & Spa Santa Barbara, CA
34. C2 Limited Design Associates	Craig J. Smith, founding partner/co-creative director	2.7	13	Sea Island Resort, GA
35. Design Directions International	Buddy McDowell, president	2.3	24	Hyatt Regency, Boston, MA
HVS Design	Warren Feldman, principal	2.3	n/a	Crowne Plaza Dulles Airport, Herndon, VA
37. Melzer Deckert Ruder Architects	Mark Melzer, chairman	2.2	6	Hilton Glendale, Glendale, CA
38. EDI International	Andre Landon, design director/principal	2.0	13	Best Western Vib, International Prototype
39. Thomas Hamilton & Associates, P.C.	Thomas W. Hamilton, president	1.8	45	Homewood Suites, Washington, DC
40. Studio 11 Design	Stacy Elliston, principal/cofounder	1.5	20	La Posada de Santa Fe, Santa Fe, NM
41. waldrop+nichols studio	Reggi Nichols, president	1.3	n/a	Omni Chicago, Chicago, IL
42. LJA	Todd Jelinski, VP & architectural department head	1.1	51	MainStay/Sleep Inn, Lincoln, NE
43. Studio Partnership	Karin Harrington, principal	1.0	25	Sheraton, MO
Studio McCormack	Rick McCormack, president	1.0	20	n/a
45. MatchLine Design Group	Lesley Hughes Wyman, principal/partner	0.9	27	Homewood Suites, Katy, TX
IDEA Inc.	Tracey Simpson, principal	0.9	24	AC Hotel, San Jose, CA
47. Feltus Hawkins Design LLC	Marjorie Feltus Hawkins, founder/principal	0.7	n/a	n/a
48. Cauhaus Design	Tobin Schermerhorn, principal	0.6	8	Jaragua Renaissance, Santo Domingo, Dominican Republic
49. Natalie Sheedy Interiors, Inc. & DeLaRosa Studio, Inc.	Natalie Sheedy, president	0.5	20	Granville Inn, Granville, OH
Barrett Design Studio	Celia Barrett, principal designer/CEO	n/a	n/a	The Continental Miami Beach, FL
The McBride Company	Pat McBride, CEO/founder	n/a	n/a	Margaritaville Hollywood Beach Resort, Hollywood, FL
Invision Hospitality	Chris Parker, president	n/a	86	n/a
Virserius Studio	Therese Virserius, founder/principal designer	n/a	5	Royal Regency Hotel, Yonkers, NY
indidesign	Beatrice Girelli; Tim Smith	n/a	15	The Palace, San Francisco, CA
Parts and Labor Design	Jeremy Levitt, owner	n/a	n/a	n/a
Navigate Design	Ken Lam, principal	n/a	n/a	n/a

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